



M. Allison Rogers
Airport Manager

Sherry A. Lord
Assistant Airport Manager

As the Beacon Turns Manager's Report June & July 2015

1. Upcoming events

- Airport Advisory Committee Meeting July 14th, 2015 7:30am Sanford City Hall

2. Our New Maintenance Supervisor

After 43 years of dedicated service to Sanford Maurice Payeur has retired from the position of Airport Maintenance Supervisor. We wish all the best to Moe as he enjoys his well-deserved retirement!

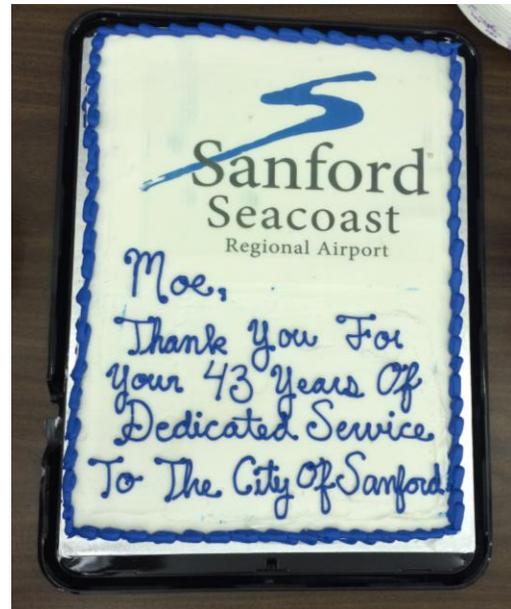
I am happy to announce that Jim Emmons has been promoted from Airport Maintenance Worker to Airport Maintenance Supervisor. This is a responsible technical and supervisory position which directs, oversees, and participates in the operation and maintenance of City owned and/or operated facilities at the Airport. The Maintenance Supervisor is responsible for all aspects of the maintenance and day-to-day operations of the airport facility which consists of just shy of 1,200 acres and contains many buildings, utilities, and facilities. Work involves insuring all lighting and visual systems are working, the runway is clear of snow and debris and all other airport facilities are maintained.

Jim has worked at the Airport for the last 15 years and will bring his wealth of knowledge to his new role. We wish him much support and success in his new position.

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Jim with the airport snow blower



3. Southern Maine Aviation – our excellent FBO!



City of Sanford, Maine

Office of the City Manager

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Thomas P. Cote, Mayor
Maura A. Herlihy, Deputy Mayor
Joseph R. Hanalip
Alan R. Walsh
Richard L. Wilkins
Fred W. Smith
Victor E. DiGregorio

City Manager
Steven R. Buck

June 15th, 2015

Jim Knowles
Southern Maine Aviation
199 Airport Road
Sanford, Maine 04073



Mr. Knowles,

The success of the Sanford Seacoast Regional Airport is dependent upon the public-private partnership relationships with our Fixed Base Operators. I would like to extend the City's continued appreciation for the exceptional services, business investments, and promotion of our Airport that has come to define Southern Maine Aviation.

Activities over the past week highlighted by the birthdays of Barbara Bush and President George HW Bush illustrate the valued operations of Southern Maine Aviation. As was well documented there was a significant flurry of activity as private jets of all sorts landed at SFM carrying family, friends, dignitaries, and celebrities to celebrate the birthdays of the Mr. and Mrs. Bush. Southern Maine Aviation and the Sanford Seacoast Regional Airport became the face and impression of our City. By all reports the efforts of Southern Maine Aviation to accommodate all needs of the pilots, planes, and passengers was remarkable.

As the City Manager and on behalf of the City of Sanford, I am sending our City's appreciation of the work and services that are Southern Maine Aviation. Our City and our Airport could not have a better FBO and partner now and into the future. Thank you.

Sincerely,

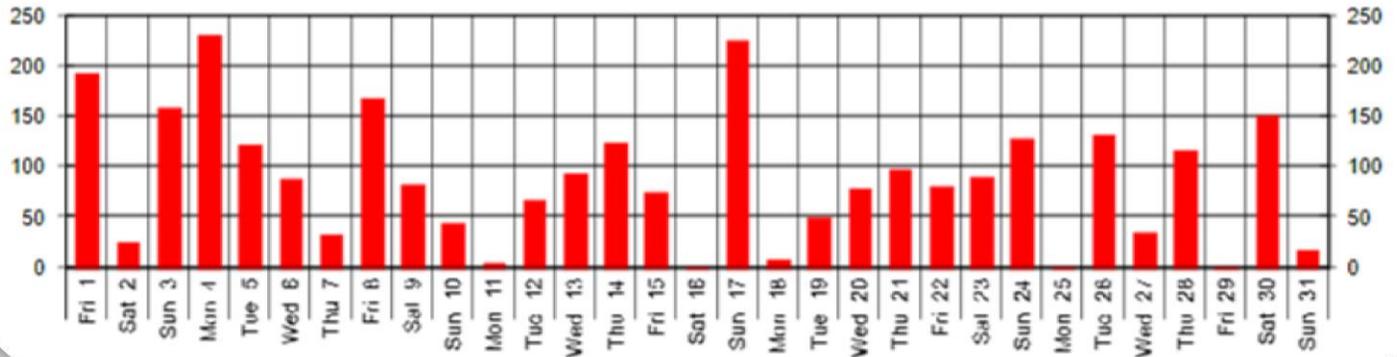
Steven R. Buck
City Manager, Sanford



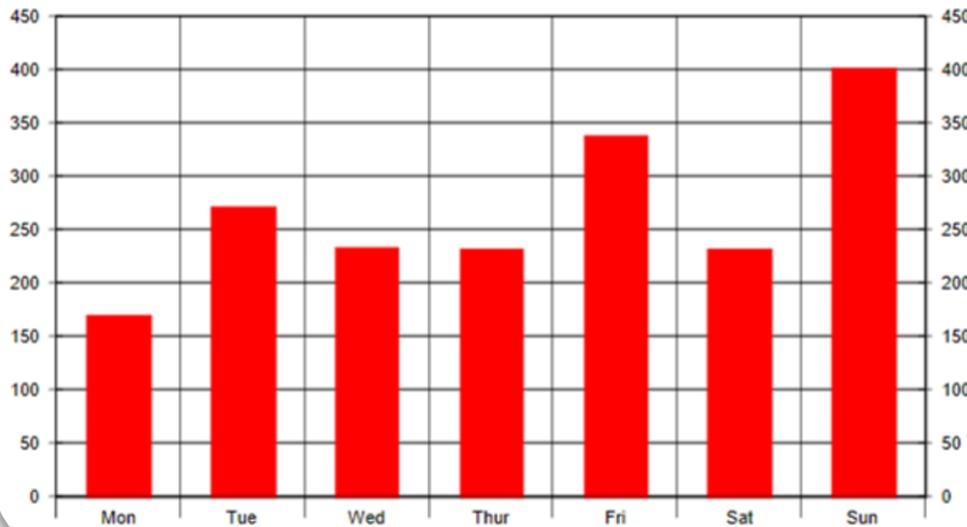
4. GARD Report for May and June 2015

In May estimated operations totaled 2,703. The first table below shows the breakdown of these ops by day of the month. The days where little or no activity took place were due to poor weather. The second shows how they averaged per day for the week during the course of the month with Fridays and Sundays being the most active days.

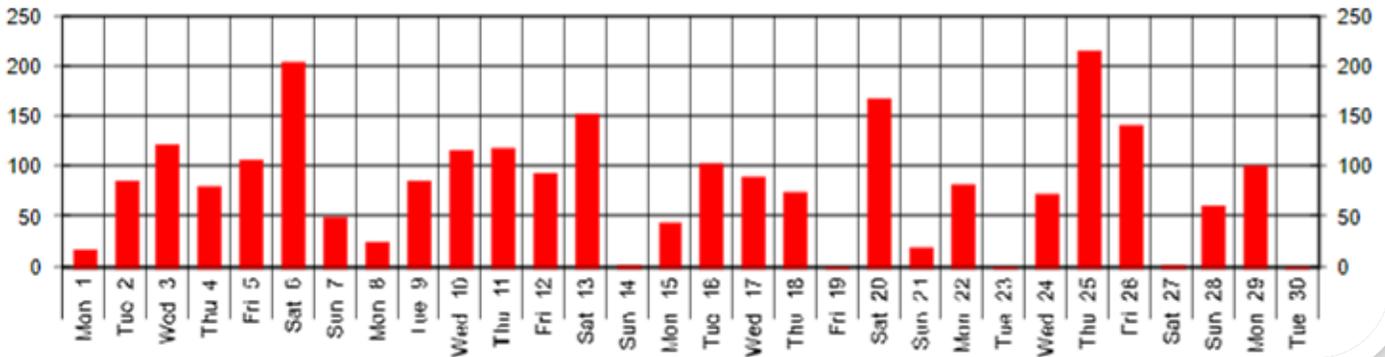
Estimate of Aircraft Operations Per Day For the 05 Month 2015



Average Week of Radio Traffic Per Day For the 05 Month 2015



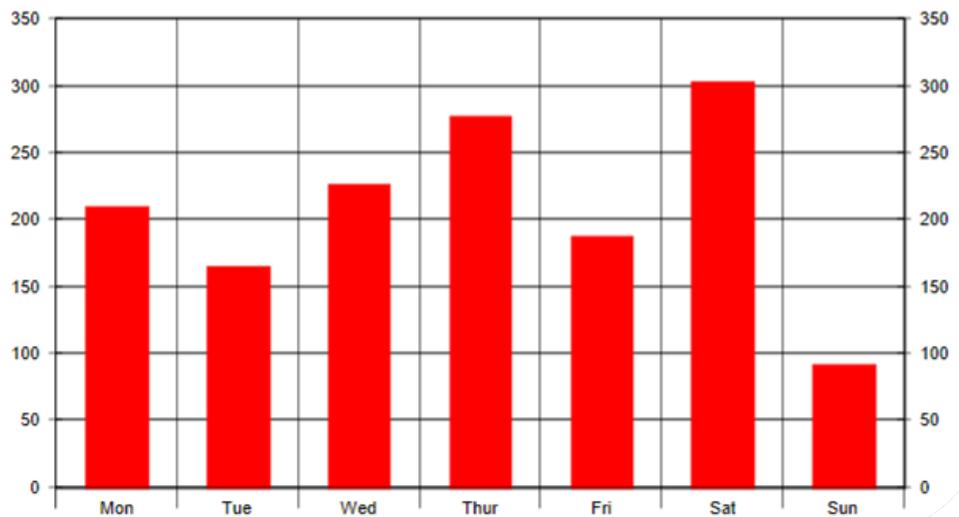
Estimate of Aircraft Operations Per Day For the 06 Month 2015



In June estimated operations totaled 2,424.

In June Saturdays and Thursdays were, on average, the busiest days of the weeks for radio traffic.

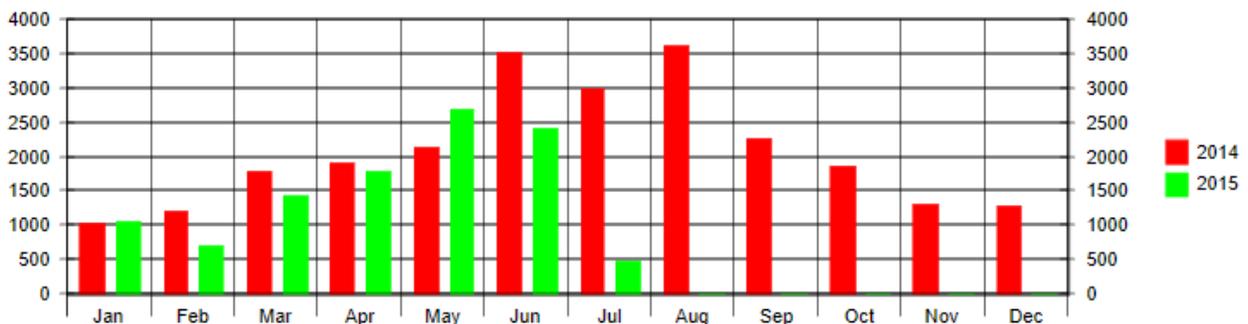
Average Week of Radio Traffic Per Day For the 06 Month 2015



The table below compares operations from one year to the next with 2014 in red and

2015 in green. January and May saw a little bit better performance while the remainder of the months show fewer operations.

Estimated Airfield Operations per Month 2014 and 2015



5. Second Annual Touch A Truck 2015

The 2nd annual Touch A Truck was held June 6th from 10am to 2pm. Touch A Truck is a unique and interactive event which allows children to see, touch, and



explore their favorite big trucks, equipment, and all different kinds of vehicles as well as some aircraft! Attendance was improved over last year with about 350-400 people coming down to check out the event.

All proceeds benefited Camp Kita, a summer camp for children aged 8-17 who are victims of parental suicide. It helps them offer the camp free of tuition! Please do not hesitate to contact info@campkita.com to volunteer and participate or with questions or for more information.

Thank you to everyone who helped, volunteered, attended and contributed to this wonderful event!

6. Snow Removal Equipment Grant

We have received and accepted a grant offer for the acquisition on a 4 wheel loader with attachments for the purpose of snow removal and associated uses at the Airport! Milton-Cat has been awarded the bid and will now send the order to build the machine this fall so that we can use the machine this winter season (although we will try not to think of *THAT* season for at least another couple months!).



7. AOPA Fly-In 2016-2018

I am very pleased to have submitted a proposal for SFM to host an AOPA Fly-In. The opportunity was first brought to us by one of our based aircraft owners and member of the Airport Advisory Committee in 2014. With help from many different parties information was gathered and put together for the submission for the 2015 Fly-In. At that time it was considered to be a wonderful chance to showcase our incredible airport and its businesses as well as our beautiful region and all it has to offer. That sentiment continues today and is why we are submitting this proposal for the 2016-2018 cycle.

In the request for proposals the major items about AOPA Fly-Ins sum up the reasons for hosting well: contribution to the aviation industry, exposure and branding for local airport businesses, national notoriety, financial impact to the community, and public exposure. At SFM we are after even a little but more; we would like to stand out as one of the brightest and best locations for AOPA to hold its event. It would be great to tailor

Friday's event to our region on the seacoast with a Maine-themed cookout. We have an excellent asset in our Civil Air Patrol squadron which helps us on a regular basis with air marshaling, parking, and event coordination and logistics. Our full service FBO, Southern Maine Aviation, is recognized over and over again for the exemplary customer service and wonderful employees and I know they would shine given this opportunity. To host the AOPA Fly-In would make us all very proud.

Take the time to enjoy both the sunshine and the summer rain!
Your airport manager,

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SFM

