



M. Allison Rogers
Airport Manager



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As the Beacon Turns Manager's Report April 2016

1. Upcoming events

- **Airport Advisory Committee Meeting** May 10th, 2016 8:00am 3rd Floor Conference Room, Sanford City Hall
- **Touch A Truck** – our 3rd Annual to Benefit Camp Kita! Saturday June 4th from 10a to 2pm – more details in the May newsletter, on the airport's website [here](#), and on Facebook [here](#).
- **Young Eagles Flight Rally** planned for Saturday, June 25th More Information coming soon!

2. Sanford Soaring Glider Club

I am very pleased and excited about the formation of SFM's glider club: Sanford Soaring. An excerpt from their site:

Have you ever wanted to soar above southern Maine, playing with the hawks and eagles, with nothing but the sound of the wind whistling past your ears? Gliding opportunities are coming to the Sanford Airport, with a new club starting up in the spring of 2016. Sanford soaring is a non-profit club, operated by its members purely for the joy of soaring. We are offering a few different membership options, with special ultra-low rates for student members willing to help out with sweat equity!



We're based at the Sanford Regional Airport (KSFM) in York County, Maine. (Just a little more than an hour north of Boston). Our operations area is huge, with plenty of room for student pilots check out more at: <https://sanfordsoaring.com/>.

I have only had the opportunity to fly in a glider once, but I can tell you it was one of the most pure, satisfying aviation experiences of my life (besides an IFR clearance just above the cloud layer with a full moon on the way back from Key West once, but that's another story!). I encourage anyone who is curious to pursue that interest with Sanford Soaring.

3. Request for flight photos and videos

We are in the process of making a promotional video for Sanford and looking for video or photos of the area from above. If you have some great shots or segments of video and are willing to share would you please contact me? My email is marogers@sanfordmaine.org. Appreciate it!

4. York County's PrepareAthon

We Wants YOU To Be Better Prepared for Disasters! According to a recent Federal Emergency Management Agency survey, nearly 60 percent of Americans have not

participated in a preparedness drill or exercise in their home, school, or workplace in the past year.

As a proud participant in America's PrepareAthon!, SFM wants to share important information that will help you and your family be better prepared in case of a disaster. America's PrepareAthon! is a grassroots campaign for action to increase individual and community preparedness and resilience through hazard-specific group discussions, drills, and exercises for hazards relevant to their area. The goal is to help you:



- Understand which disasters could happen in your community;
- Know what to do to be safe and mitigate damage, such as making property improvements to reduce potential injury and property damage;
- Practice drills and share information to better prepare your employees, affiliates, and the communities you serve; and
- Participate in community resilience planning.

To reach these goals, in future newsletters I will:

1. Provide dates, times and information for any new preparedness activities; and
2. Work to continue to improve and update the airport's own emergency plan.

Please visit ready.gov/prepare to learn more about America's PrepareAthon! and how you can improve your preparedness plan for your family and your community.

5. Safety Markings for Wind Measurement Towers (Meteorological Evaluation Towers MET)

MET towers are erected to measure wind speed, direction and duration for siting of large wind turbines. Due to their height of less than 200 ft. they are not required to be lighted. The Federal Aviation Administration FAA has issued guidance on how best to mark them to improve safety of low flying aircraft. Marking includes orange and white paint, orange marker balls on the guy wires, and high visibility sleeves. Check out [this video](#) to learn some more about METs.

6. SFM's Business Plan

SFM's business plan is a document that uses a logical and disciplined structure to set out goals, objectives, and action plans that drive the day-to-day operation and management of the Sanford Seacoast Regional Airport (SFM) in Sanford, Maine. It has been compiled in conjunction with the airport's 2011 Strategic Plan, which sought to identify the vision and the long-term strategic goals for the airport with a time horizon of ten to twenty years, and 2015 Master Plan, which assessed the current capacity of the airport's infrastructure, evaluated current and projected demand, identified existing and anticipated deficiencies, and outlined the short-, medium-, and long term development goals for the airport with a time horizon of twenty years. Typically, an airport business plan has a time horizon of one to three years, although it may take longer to achieve certain goals and realize the vision for the airport. This plan is set up in such a way that it can be reviewed and updated as time goes on and goals and objectives are met, change, or require modification.

The business plan is intended for use by the airport manager, City Manager, and City officials. In developing this plan the airport manager sought to identify the assets that are or will be required to meet the needs of airport customers and stakeholders, particularly:

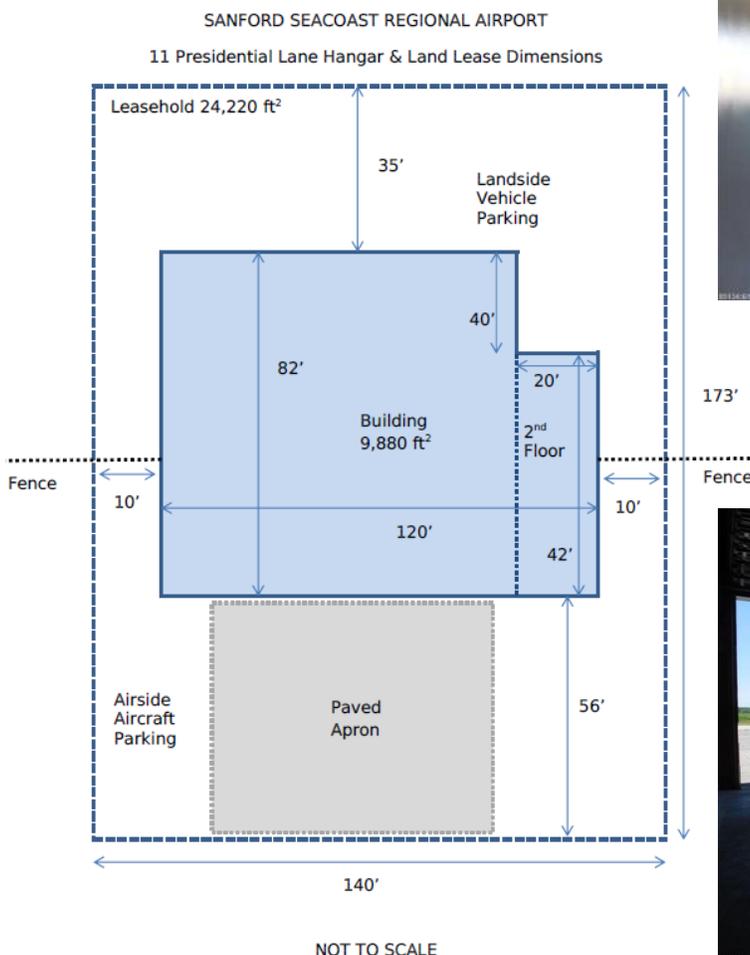
- Provide quality airport infrastructure and improvements and ensuring the delivery of quality aviation products, services, and facilities at the airport
- Make the highest and best use of the airport as an asset and continue to obtain and invest capital in the airport
- Maximize revenues and minimize expenses

I will be presenting the airport’s business plan to the City Council at the first regular meeting on May 3rd at 18:00. Please feel free to attend or tune in.

7. For Sale: City Hangar

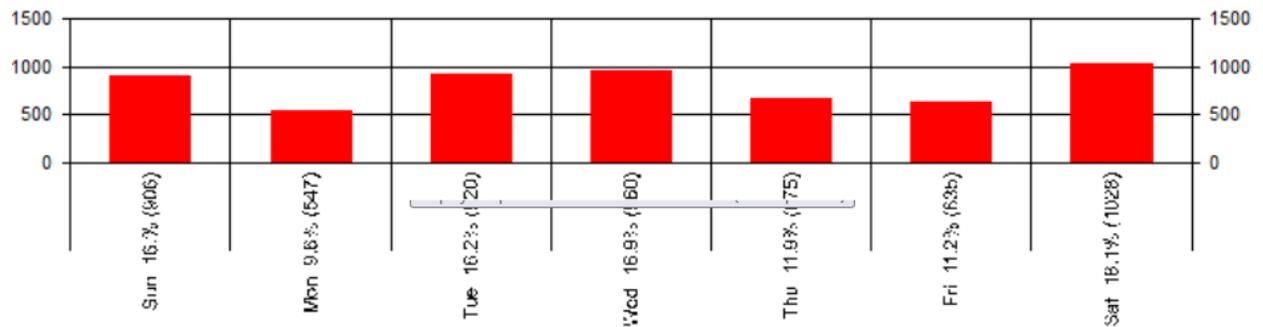
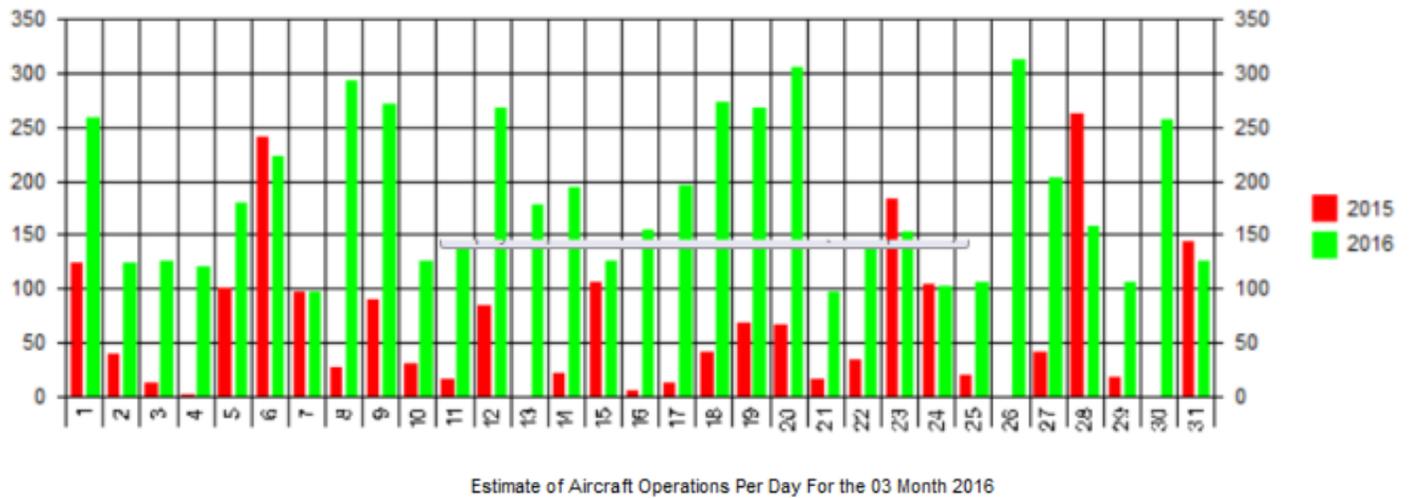
The City is selling its hangar on the west side of the airfield. The listing is for 11 Presidential LN | Sanford asking \$165,000 | 9,880 Sq. Ft total. This 8200sq ft hangar is located centrally on Taxiway C. It has 3 large doors that can be opened independently or all at once for a total opening of 69’. There are two offices and two bathrooms, one with a shower. The office space has been completely renovated and the largest office has, in my opinion, the best view of the airfield you can get from the ground. The building is for sale with a 20 year land lease from the city. The building must be used for aeronautical purposes and in its current condition is eligible for FBO status as an aircraft storage hangar; any other use may necessitate the installation of a fire suppression system.

Please don’t hesitate to contact myself or Gary Samia of Century 21 real estate at (207)324-4866. MREIS 1206289



8. GARD Report for March 2016

In March 2016, shown below in green, we had an estimated 5,671 operations at SFM, up from 2,005 the same month in 2015, shown in red. The performance can likely be attributed to the better weather conditions as last winter we still had some snow on the ground at this time.



The graph above shows the percentage of operations during the month of March that occurred on each day of the week. As you can see it is a pretty level breakout, with Saturday being the most popular flying day over Wednesday by a slim margin.

As always, please don't hesitate to contact me.

Your airport manager,