

City of Sanford



**From the Desk of
Steven R. Buck
City Manager**



Memorandum

To: City Council
Subject: City Manager's Report for March 3rd, 2015
Date: March 3rd, 2015

Broadband RFP: Administration has a pre-bid conference with Tilson on Wednesday, March 4th to finalize the RFP for Broadband implementation in Sanford. The RFP will be released on Wednesday, March 11th, 2015. The RFP seeks to identify through responses a Best Practice Public-Private Partnership to expand the fiber optic based communications and improve price structures by partnering with existing companies for the construction and operation of an Open Access Non-Discriminatory Network. The structure will attract and encourage competition amongst providers. Responses to the RFP will be due within 75 days of launch or by May 27th, 2015.

School Construction and Financing:

Administration had previously issued an Request for Proposals using our Bond Counsel for the School Construction for a Bond Anticipation Note. The purpose of the Bond Anticipation Note (BAN) is to provide interim financing to reimburse the City for prior expenditures of approximately \$780,000 as well as finance the Final Design of the New High School. The City is actively pursuing permanent financing of a 20 Bond to repay the BAN and to finance construction.

Bid Requests were sent to 17 banking institutions. Bids were opened publically at 2:00PM today. Six responses were received as follows:

Name of Bank	Lump Sum	Draw Down
Kennebunk Savings Bank	1.47% with depository 1.93% without depository	1.47% with \$100,000 Deposit 1.93% increments in 16 months
Sanford Institution for Savings	1.67%	N/A
Androscoggin Bank	0.89%	0.98%
The First National	1%	1%
Bangor Savings Bank*	0.84%	0.84%
The Bank of Maine	0.97%	0.97%

The City is required to accept the apparent low Bidder being Bangor Savings Bank at 0.89%.

Treasurer Simpson is working on a closing for Friday, March 6th, 2015 at 9:00AM

The Core Building Committee meets again on March 4th at 4:00PM to set a schedule of Design Element review with the respective subcommittees for Athletics, Theater and Performance, Equipment, and Building Design.

Municipal Revenue Sharing – Testimony:

On February 18th, 2015, as Sanford's Manager, I presented written testimony against the elimination of State Municipal Revenue Sharing as set forth under Title 30-A §5681. State Finance Commissioner Richard Rosen presented first to the Joint Appropriations and Taxation Committees the elements of the Governor's Budget relating to Revenue Sharing, Income Tax reform, and Homestead changes. Based upon the questions asked by the Committee members, both Republican and Democrat, neither side is convinced that the Governor's Biennial Budget will stand without significant modification. Based upon the questions asked, Sanford's Testimony asking for the Legislators to find a best balance amongst all areas of taxation seems to be the basis of work to be performed. No further development are yet available to report as the public hearings on Budget elements continue.

Legal Services RFQ:

The City received four Bids to provide legal services. Interviews started on March 2nd and will continue through March 16th to include all four Firms that responded. The Interview Team is comprised of Mayor Cote, Deputy Mayor Herlihy, Councilor Walsh, Finance Director Champlin, Treasurer Simpson, HR Director Flayhan, Executive Assistant Lord, and the City Manager. The Committee should complete its work and have a recommendation by the end of March for consideration by the City Council by the April 7th meeting.

Budget Committee:

The first and organizational meeting of the Budget Committee starts this Thursday at 6:00PM in the Council Chambers and will be televised. A summary is pending that illustrates at 1.5% impact from Operations and a 1.14% impact due to Capital Improvements, mandated by the City Charter. The Committee will receive all materials at this first meeting, elect officers, and then set their scope of work for the next two months.